Phoenix Contact is a global market leader based in Germany. Phoenix Contact produces future-oriented components, systems, and solutions for electrical controls, networking, and automation. With a worldwide network reaching across more than 100 countries with over 22,300 employees, Phoenix Contact maintains close relationships with its customers, which are essential for shared success. The company’s wide variety of products makes it easy for engineers to implement the latest technology in various applications and industries. Phoenix Contact focuses on the fields of energy, infrastructure, process, and factory automation.
Phoenix Contact has 40,000 U.S. customers representing nearly every industry, but the company has a strategic focus on:

**Key Industries**
- PROCESS
- FACTORY AUTOMATION
- INFRASTRUCTURE
- ENERGY

**Awards**
- BEST PLACES to work in PA 2023
- WELCOA WELL WORKPLACE GOLD
- CONTROL ENGINEERING 2023
- PRODUCT OF THE YEAR 2022
- INNOVATION AWARDS 2023
- SAFETY 2022
- Control Design

**Timeline**
- **1923**: Founded in Essen, Germany
- **1981**: U.S. subsidiary founded in Harrisburg, PA
- **1998**: Expanding facility and built first office tower
- **2005**: Established development and manufacturing company focused on Americas market
- **2007**: Opened Houston Customer Technology Center
- **2008**: Built Logistics Center for the Americas (ASRS)
- **2012**: Opened Ann Arbor CTC
- **2018/19**: Expanded LCA capacity to meet demand
- **2023**: Celebrating 100 years of Phoenix Contact

**Key facts and figures**

**Global**
- 1923 – Founded in Essen, Germany
- €3.6 billion 2022 global revenue
- 22,000 employees
- 55 international subsidiaries
- 100,000 unique part numbers

**U.S.**
- 1981 – U.S. subsidiary founded in Harrisburg, PA
- 1,100 U.S. employees
- U.S. locations
  - Harrisburg, PA (headquarters); includes manufacturing and logistics for North and South America
  - Houston, TX
  - Ann Arbor, MI
- 7,000 part numbers managed from U.S.
- 70+ U.S. patents
Executive team

1. Jack Nehlig
Jack Nehlig was named President of Phoenix Contact USA in November 2001. He is responsible for Phoenix Contact’s operations in the United States, comprising the U.S. sales subsidiary and the Group Center of Competence (GCoC) for the Americas.

2. Kevin Zak
Kevin Zak was promoted to Vice President and General Manager of Phoenix Contact USA, Inc., in 2019. He oversees the U.S. Sales Subsidiary, including sales, marketing, channel operations, and service functions. Since joining Phoenix Contact in 1994, Kevin has held several leadership positions.

3. Davis Mathews
Davis Mathews, a 28-year veteran at Phoenix Contact, is Senior Vice President, Development and Industry Management and Automation (IMA). In this role, he manages the overall development environment, capitalizing on cross-business unit opportunities. Davis also oversees the IMA business areas.

4. Heath Scoggin
Heath Scoggin is Senior Vice President, Manufacturing and Industrial Components and Electronics (ICE). In addition to leading the ICE regional business units, Heath oversees all production for the Americas GCoC, where he and his leadership team are creating a new function-oriented production structure.

5. Marian Roldan
Marian Roldan was named Senior Vice President, Human Relations, in 2021. Marian helps to create a positive company culture and oversees Phoenix Contact’s HR, benefits, training, and recruitment efforts.

6. Louis Grice
Louis Grice has been Vice President, Digitalization and Government Relations, at Phoenix Contact since 2017. In his current role, Lou spearheads Phoenix Contact’s digital transformation. Lou joined Phoenix Contact in 1990.

7. Doug Ferguson
Doug was named Senior Vice President, Americas Operations Services, in 2021. Since joining Phoenix Contact in 2006, Doug has held numerous leadership roles overseeing U.S. operations. His responsibilities include facilities and security management, information technology, logistics, process excellence management, quality management, and strategic purchasing.

8. David Russo
David Russo joined Phoenix Contact in 2020 and was named Senior Vice President, Finance and Risk Management, in 2022. He has more than 40 years of experience in Corporate Finance, including approximately 17 years as a CFO for two publicly traded companies in Pittsburgh, Pa.

For high-res versions of these photos or corporate B-roll, please contact Molly McGowan at mmcgowan@phoenixcontact.com
Purpose Statement
Together, we are creating a sustainable world based on our passion for technology and innovation.

Sustainability and responsibility guide every action we take at Phoenix Contact – from product development and manufacturing, to distribution and customer partnerships. Phoenix Contact walks the talk through recycling, clean energy use, and many other initiatives.

Sustainability at Phoenix Contact

EV charging stations for employees and visitors
Solar panels generate nearly 1 MW of electricity at Phoenix Contact USA headquarters
Energy monitoring in production improves efficiency

For high-res versions of these photos or corporate B-roll, please contact Molly McGowan at mmcgowan@phoenixcontact.com
Phoenix Contact USA – bringing production closer to our customer
Our passion for technology drives innovation – not only in our products, but in the way we produce them too.

Hands-on apprenticeship program
Cobots free up workers to perform other tasks
Digital twin provides key data in real time
Taking the pulse of the plant floor through daily Gemba walks
Maintaining machines through augmented reality

For high-res versions of these photos or corporate B-roll, please contact Molly McGowan at mmcgowan@phoenixcontact.com
Company culture

Behind it all is a company culture based on friendliness and trusting partnerships.

Supporting women engineers

STEM education at local schools

Healthy options available at the Phoenix Café

Celebrating company milestones

On-site Functional Health & Wellbeing Center

On-site fitness center

For high-res versions of these photos or corporate B-roll, please contact Molly McGowan at mmcgowan@phoenixcontact.com
Products for electrification, networking, and automation

More than 100,000 products to support the energy, factory automation, process automation, and infrastructure markets.

Device connectors

Industrial components and electronics

Industry management and automation

Recent product launches

Valueline 3

TRIO Power with integrated surge protection

THERMOMARK E SERIES

For high-res versions of these photos or corporate B-roll, please contact Molly McGowan at mmcgowan@phoenixcontact.com